## Vicuña, Robles, Varela & Cía.

Law firm founded in 1952 under the name of Robles & Cia. Since then has joined specialist professional to provide services on legal advice for companies and individuals.

The culture of the firm is to advise the client person ally.

His practice areas focus on civil and commercial litigation as well as corporate matters. Their lawyers are specialized in the following areas: Administrative, AntiTrust, Arbitration, Banks, Bankruptcy & Reorganizations, Contracts, Corporate, Expropriation, Energy, Finance, Labor Law, Litigation (Civil & Commercial), Mergers and acquisitions Product Liability, Real Estate & Construction, Water Rights.

## Lawyers:

• Magdalena Robles Winter

Lawyer, Pontificia Universidad Católica de Chile, 2011. She joined Vicuña, Robles, Varela y Cia. in 2014. Post Diploma in New Trends in Contract and Damages, Pontificia Universidad Católica de Chile, 2013. She was internal counsel of Caja de Compensación La Araucana (Compensation Fund Organization) 2012-2014. Previously, she was Secretary and Acting Judge of Juzgado de Policía Local Comuna de Renca (justice of the peace Renca District ) 2012. Practice areas: Civil law, Employment Law, Commercial Litigation and Contracts, Banks Regulations, Justice of the Peace procedures and Corporate law.

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• Pedro Ortúzar Ortúzar

Lawyer, Universidad de Los Andes, 2014. He joined Vicuña Robles Varela y Cia. in 2013 . He was an intern in Jara, del Fávero law firm, 2012 and Rosenthal & Asociados Law firm, November 2010 -2012 Practice Areas: Corporate, Business and Real estate Law.

Contact Details: tel: (56 2) 7950804 Email: portuzar@arvabogados.com • Del Real W., Jorge Eduardo.

Lawyer, Universidad de Chile, 1982. He joined Vicuña, Robles Varela y Cia. in 1996. He has been Housing Cooperatives Liquidator appointed by the Ministry of Economy and is currently legal adviser to the Banco de Crédito e Inversiones in the mortgage area and Sociedad Constructora de Viviendas Educacionales. He is a director of several estate companies.

Practice Areas: Real estate and commercial law, labor law, public works concession contracts, finance and bank matters.

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• León C., José Vicente.

Lawyer, Universidad de Chile, 1984.He joined Vicuña, Robles Varela y Cia. in 2009. Post-diploma in Business Administration, Pontificia Universidad Católica de Chile (1987 - 1988). He was Legal Director of Compania Chilena de Tabacos SA, member of British American Tobacco (1989-2008). He is professor of Law Company and Legal Ethics at Universidad de Los Andes.

Languages: Spanish and English.

Practice Areas: Corporate law, commercial.

Contact Details: Tel: (562) 7950815. Email: jyleon@arvabogados.com • Lira V. Juan Ignacio.

Lawyer, Pontificia Universidad Católica de Chile, 1981. He joined Vicuña, Robles, Varela y Cia. in 2007 Post-Graduate Studies in Business at the London School of Economics and Political Science (1984-1985), and a candidate for Master in Economic Law at the Universidad de Chile (2006-2007). Former partner at Philippi, Yrarrazaval, Pulido & Brunner (1986-2006). He was Director of the Chilean-British Chamber of Commerce and Chairman of the Trade Committee.

Practice Areas: National and international companies in mergers and acquisitions, corporate law, commercial law, energy, labor law, and consumer products

Languages: Spanish and English

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• Montané A., Ernesto.

Lawyer, Universidad de Chile, 1984. He joined Vicuña, Robles ,Varela y Cia. In 1996. Master of Philosophy, Universidad de Chile, 1999. He has held positions at Banco de Talca, Banco Centrobanco and Nestlé Group (1986-1995).

Practice Areas: Corporate law, manufacture, distribution, protection and commercialization of products as well as litigation in the banking area.

Languages: Spanish and English

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• Ortuzar S.M., Enrique.

Lawyer, Pontifica Universidad Católica de Chile, 1965. He joined Vicuña, Robles, Varela y Cia. in 2000. He was Chief Counsel of the Legal Department of Universidad del Norte, Santiago (1974-1976) and attorney of CORFO (1976-1980).

He has served as Assistant Professor of Civil Law and Procedural Law at Pontificia Universidad Católica de Chile, Universidad Internacional SEK Universidad Santo Tomás and Professor of Introduction to Law at Universidad de Los Andes, Humanidades Area.

Practice Areas: Litigation, particularly commercial and civil matters.

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Lawyer, Universidad de Chile, 1981, He joined Vicuña, Robles, Varela y Cia. In 1975. He has been as Arbitrator in the liquidation of companies and enterprises. Member of the arbitral Committee of Servicio de Vivienda y Urbanismo for the enforcement of Housing Leasing

He was Professor and Director of the Department of Procedural Law, law school, Universidad Gabriela Mistral.

Practice Areas: Civil, Commercial and Banking litigation, expropriation, property rights, bankruptcy proceedings, commercial contracts and corporate law.

Languages: Spanish and English

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• Solís de Ovando V., Joaquín.

Lawyer, Universidad de Chile, 1983. He joined Vicuña, Robles, Varela y Cia. in 2005. He was a attorney at National Bank , Banco Edwards and First National Bank of Boston (1989-1992). He was also General Counsel at ABN AMRO Bank (Chile) and his group (1996-2001) as well as HNS Corporate Group, Rabobank (2001-2004).

Practice Areas: Commercial contracts, corporate law, finance and banking law.

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• Varela A., Jaime.

Lawyer, Pontificia Universidad Católica de Chile, 1975. He joined Vicuña, Robles, Varela y Cia. in 1998. Master of Laws with a major in Economic Criminal Law, Universidad de Chile and post diploma in the new criminal procedure at Universidad Alberto Hurtado. Since 1997 he has been an attorney of Consejo de Defensa del Estado (Attorney General Department) and he was Head of the Department of Control of the Drug Trafficking. Currently is a counsellor at Consejo de Defensa del Estado. He is director of various companies.

Ex-Professor of Clínica Jurídica (Legal Practice) at Universidad Católica de Chile.

Practice Areas: Civil, commercial, economic, criminal and tax litigation.

Contact Details: Tel: (562) 7950812. Email: jvarela@arvabogados.com • Vicuña E., Gastón.

Lawyer, Universidad de Chile, 1982.He joined Vicuña, Robles, Varela y Cia. in 1996. He served as Deputy Secretary General of Sociedad Nacional de Agricultura (SNA) (1982-1987) and he was Legal Counselor of Caja de Compensación Valles de Chile (1982-1987).. He has experience in the agricultural and water legislation.

Practice Areas: Labor law, commercial law. Pension, agricultural and water regulations. Banking and litigation.

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• Vicuña E., Juan Carlos.

Lawyer, Universidad de Chile, 1983. He joined Vicuña, Robles Varela y Cia. In 1996. He has been legal advisor of Colocadora Nacional de Valores (1981-1986), Banco del Estado de Chile (1986 - ), Banco Santander (1986 - ).

Practice Areas: Legislation and litigation with regards to banking and financial matters, real estate projects, bankruptcies proceedings, public works concession contracts, commercial and civil contracts.

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• Diego Gracia Huidobro

Lawyer, Universidad de los Andes, 2010. He joined Vicuña, Robles, Varela y Cía., in 2011. Previously, associated lawyer at Méndez, Díaz y Hoyl, Lawyers – Economists (2008-2011).

Practice areas: corporate law, comercial law and real estate law.

Languages: Spanish and English

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• Cristian Hoyl Moreno

Lawyer, Universidad Diego Portales, 1994. He joined Vicuña, Robles Varela y Cia. in 2011. Master in Business Law at Universidad de los Andes (2004 -2005). Tax Program for Enterprise and Business at Universidad Adolfo Ibañez (1998). Graduate Certificate "Tax Analysis and Planning" at Pontificia Universidad Católica de Chile (1999). Legal Counsel of "David Del Curto S.A." (1993-2007). Former partner of "Mendez Diaz y Hoyl". Lawyers and Economists". (2007-2011).

Practice Areas: National and International Companies in Agro-industrial materials, tax, financing, mergers and acquisitions, corporate, commercial, energy, labor and judicial.

Languages: Spanish and English.

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• María Beatriz Holmgren Kunckell

Lawyer, Pontificia Universidad Católica de Santiago, 1988. She Joined Vicuña, Robles Varela y Cía. in 2009. She worked as lawyer in Poduje y Cía with Miguel Angel Poduje Sapiain and Vicente de la Fuente Montane. Also she was lawyer in Mortgage Department of BBVA -Banco BHIF and she has been Substitute Notary of Patricio Zaldívar Mackenna.

Practice Areas: Real estate and Corporate law.

Languages: Spanish, English and Germany

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## • Gerardo Monckeberg Balmaceda

Lawyer, Universidad de Chile, 1978. He joined Vicuña, Robles, Varela and Cía. in 2012. He graduated in History and Master in Labour Law at the Universidad de Chile. Counsel General Finance Company S.A. Banco Español Chile 1977-1978. Attorney Banco de Santiago 1978-1989. Redbanc Chief Counsel Inc. 1992-1996. Chief Financial and Tax Advocate Condell S.A. 1996-2000. Corpbanca Legal Counsel 2000-2001. Legal Advisor of Falabella Group and Companies. (Lewin & Co. Lawyers Law Firm) 2001-2002. General Counsel of Banco Falabella. 2003-2009. Legal Manager of Ohio National Life Insurance Inc. 2010-2012

He was Assistant Professor and Professor of Civil Law Law School Universidad of Chile. He is currently Professor of Civil and Commercial Law University of San Sebastian

He was editor in the Commission "New Banking Law" in 199, director of several companies and Councilor of Municipality of Ñuñoa

Practice Areas: Civil and commercial law, specializing in finance and banking.

Languages: Spanish and English.

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